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TRENDBOOK



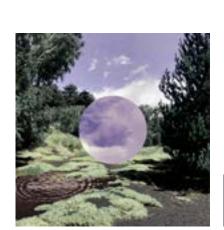
2023: CALM, JOYFUL WELLBEING

In the face of global geopolitical, economic, and health-related evolutions, consumers will seek out restorative values and playful tweaks. 2023 will be under the auspices of calm, joyful wellbeing.





PLAYFUL TWEAKS TO IMPROVE EVERYDAY LIVING





SUSTAINABLE SOOTHING FOR RESTORATIVE WELLBEING





Consumers are being pulled in many directions, between ecoresponsible injunctions and pleasure. Aligning values and action is hard work, especially in an increasingly complex ecosystem.

In 2023, consumers will long for simpler, more playful guidance. They will want to know the real impact of their consumption, to recover a sense of pleasure and a convivial dimension.

(RE)JOY

inclusive pleasure

Encouraging a debit-and-credit approach to finding balance between pleasure and healthy living.

Developing inclusive packaging and communication that adapt to consumers, rather than the opposite.

+30% of no-low beverages by 2024

intuitive transmission

A shift from storytelling to story-proving, responding to a growing need for evidence.

Sharing information swiftly and easily, aligned with the thriving Planet-Score.

-50% trust sustainability promises on the alcohol market²

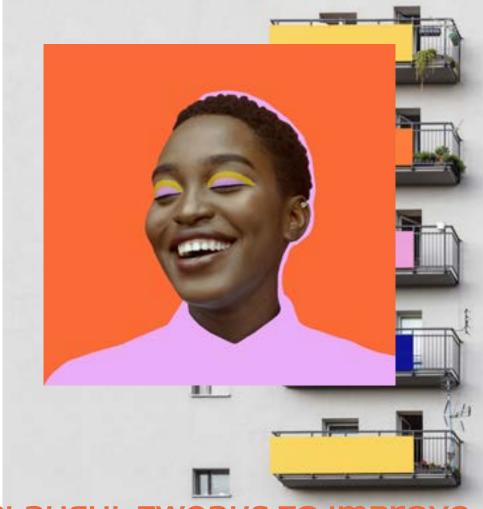
CONVIVIAL SOLIDARITY

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Developing solidarity events around empathy and friendly gatherings.

Shifting public conversations to more intimate, sincere circles.

+40%
want to concentrate on others rather than on themselves³



PLAYFUL TWEAKS TO IMPROVE EVERYDAY LIVING







Bright COLORS













FUNCTIONAL

PLayfuL

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Decoration

prosecco

Jurasson



Screen-printed graphic overlays revealing the Prosecco reference in braille.

Double-sided screen printing that reveals the recycling symbol.

Produced by Saga Décor based on the Céleste model (ref:. 8024847)

Produced by Saga Décor based on the Bourgogne

Opulence model (ref.: 8033021)

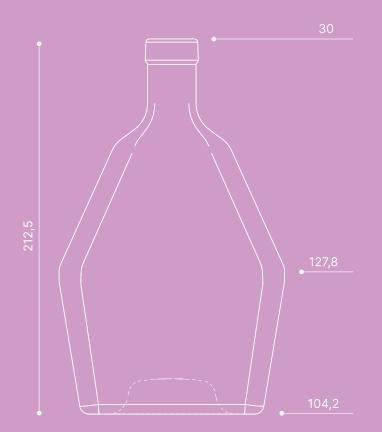


oaxaca

The Oaxaca shape features several flat surfaces, resulting in a bold premium geometrical design.

Finish type: BBP
Height*: 212.5 mm
Filling level*: 56 mm
Max. diameter*: 127.8 mm

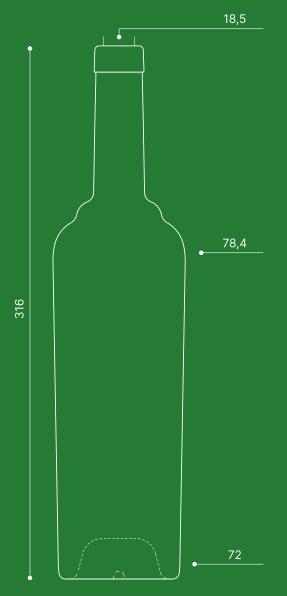
Weight*: 675 g Color: Extra Flint







BILBao



The Bilbao shape stands out for its curvy charisma. Slender, tapered, and featuring double shoulders, its bold lines are charming.

Capacity: 75 cl Finish type: Cork Height*: 316 mm Filling level*: 63 mm Max. diameter*: 78.4 mm

Weight*: 500 g Color: Extra Flint





Innovations are focusing on performance and speed, such as Q-commerce. But a discrepancy is growing as consumers turn to more sustainability. More than 50% of global consumers are more demanding when it comes to eco-responsibility and sustainability compared to 6 months earlier.4

In 2023, consumers will want to quell the ambient frenzy and return to a sense of wellbeing. Preferring products and services which encourage restorative values, they will want to step outside the world of algorithmic performance.

SUSTAINABLE SLOWDOWN

Thinking long-term and shifting from disposables to sustainable products to be "good ancestors."

Offering slow-living products to meet ad-hoc needs for changes of pace.

500 M

FREE EXPLORATION

Returning to the simplicity of nature, an open invitation to disconnecting.

Developing products that feature lesserknown, bitter flavors that leads to exploration.

-50%

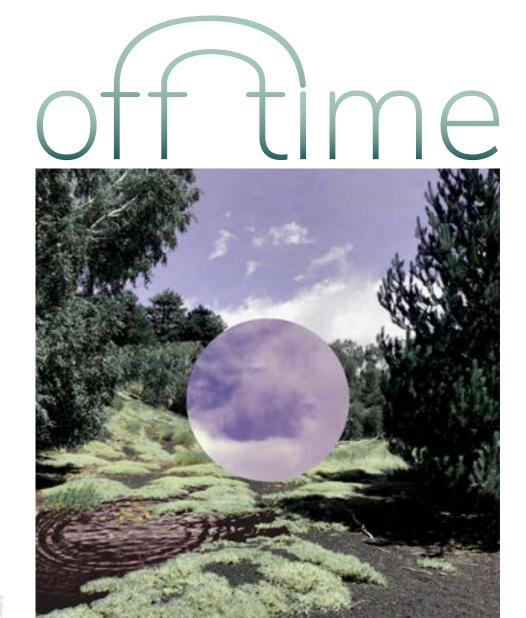
SERENE WELLBEING

Enhancing quality communication, to avoid adding noise on top of noise.

Focus development on overall wellbeing, with functional drinks that boost the immune system.

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market assessment for functional drinks in 20247



SUSTAINABLE SOOTHING FOR RESTORATIVE WELLBEING





SOFT COLORS



ORGANIC







SINGULAR ELEGANCE



LIGHT & AIR

DECORATION

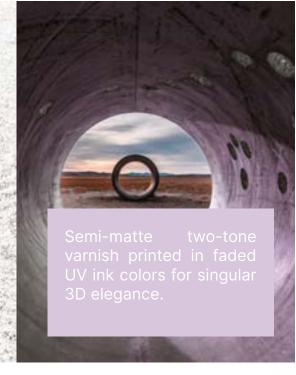
shisakezen

SHISAKEZEN

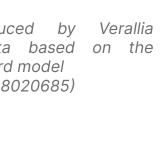


Produced by Verallia Polska based on the Futura model (ref.: 8024156)

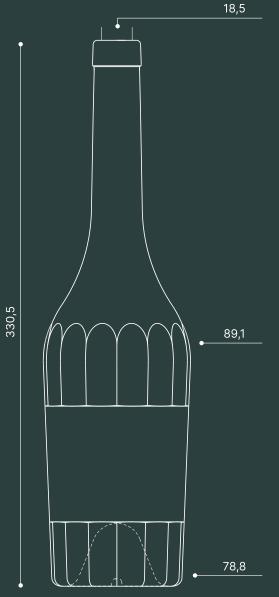
FRESH GIN



Produced Polska based on the Oxford model (ref.: 8020685)



RIDGED YS



Ys has all the makings of a high-end showcase for still wines. It harmoniously combines slender, generous lines, with a tall neck, tall shoulders, and elongated push-up.

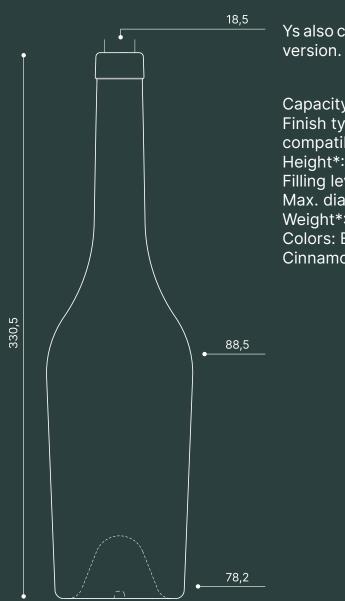
Capacity: 75 cl
Finish type: Cork,
compatible with Vinolok
Height*: 330.5 mm
Filling level*: 63 mm
Max. diameter*: 89.1 mm
Weight*: 650 g
Colors: Extra Flint,

Cinnamon





SLEEK YS



Ys also comes in a smooth version

Capacity: 75 cl Finish type: Cork, compatible with Vinolok Height*: 330.5 mm Filling level*: 63 mm Max. diameter*: 88.5 mm Weight*: 650 g

Weight*: 650 g Colors: Extra Flint, Cinnamon

* Non-contractual data based on Verallia Packaging in-house estimates





COMO

The Como shape subtly replicates rippling water around the shoulders. It brings an ergonomic, new formal standard to sparkling wines such as Prosecco.









SOURCES

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1: +30% consumption for beverages with a low or zero-alcohol content by 2024, across all markets. Worldwide, ISWR, 2021

2: -50% of consumers trust sustainability promises made on the alcohol market. Worldwide, FMCG Guru, 2021

3: +40% of consumers say the pandemic made them realize that they need to focus more on others rather than themselves. Worldwide, Accenture, 2021

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4: More than 50% of global consumers are more demanding when it comes to eco-responsibility and sustainability compared to 6 months earlier. Worldwide, PwC, Dec. 2021

5: By 2025, 500 million consumers will be living in a territory that features a deposit-refund system. Worldwide, Reloop, Changing Market Foundation, 2021

6: The Baiju market has a yearly growth estimated at 6.9% for the 2019-2025 period. Industry Arc, 2021

7: \$208 billion is the market assessment for functional drinks in 2024. Worldwide, Research Dive, 2021

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